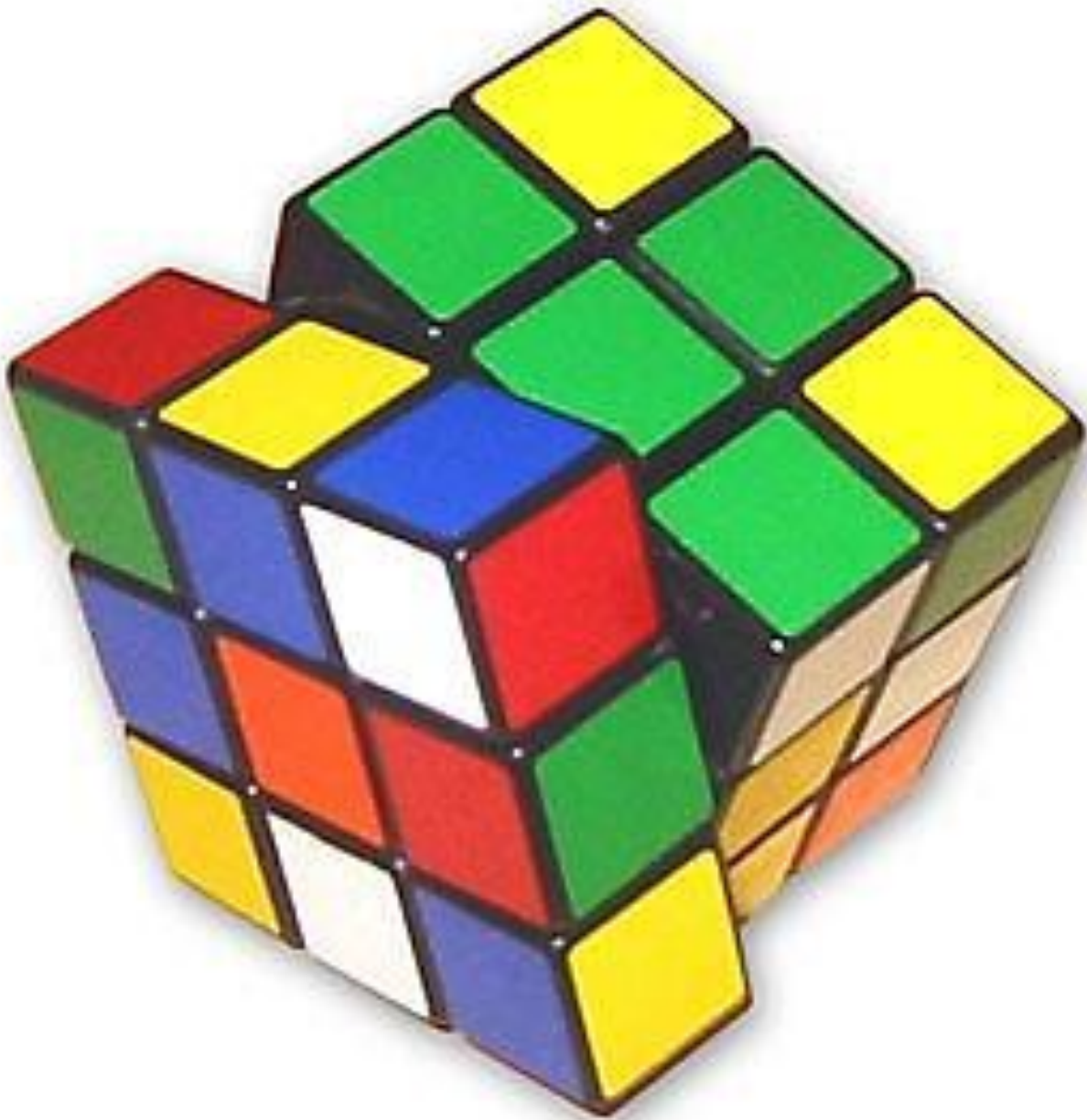


When you need the right results. First Time.

Trewan Oil Limited

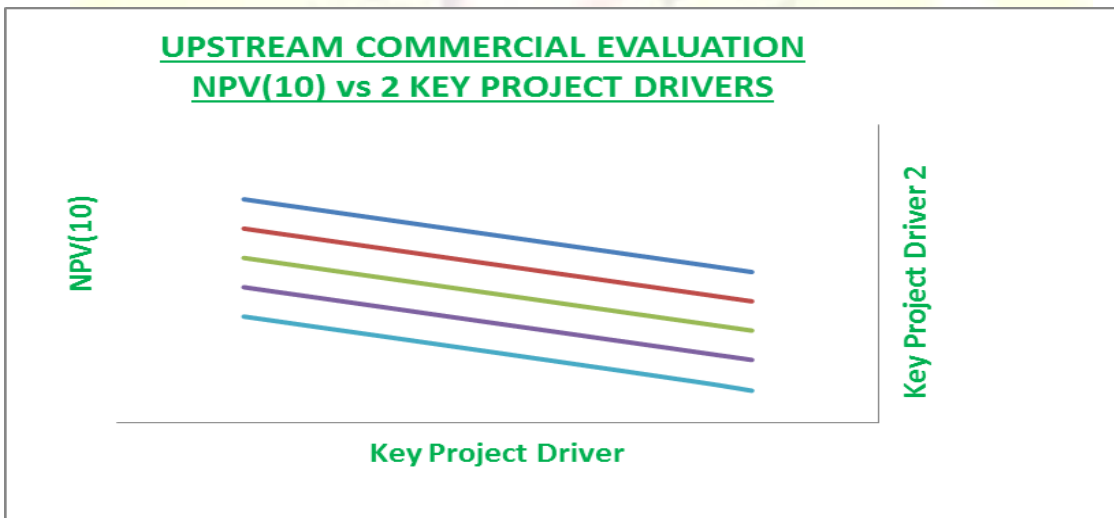
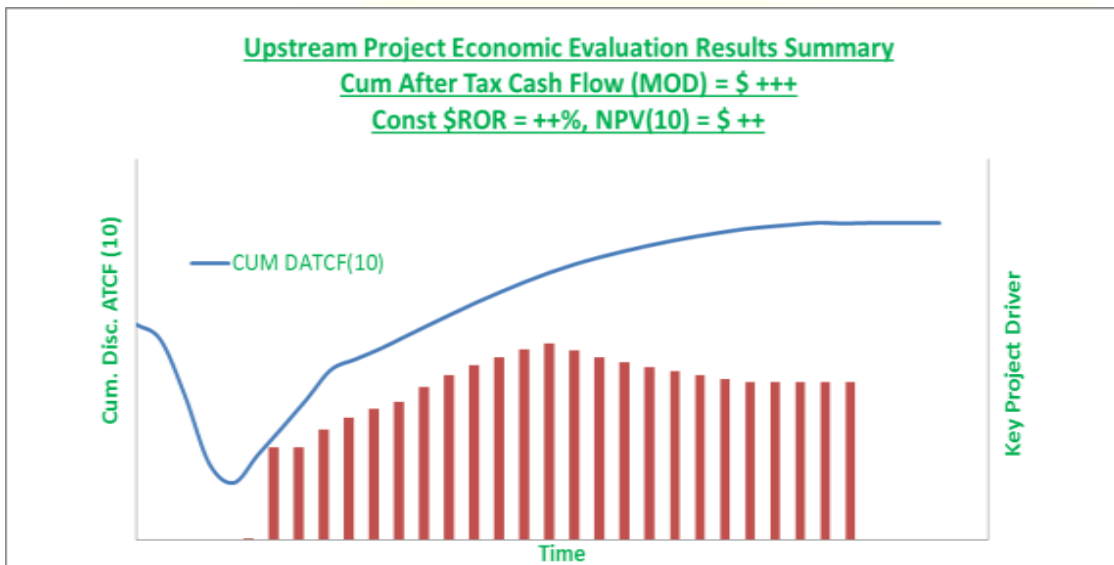


Highlighting Trewan

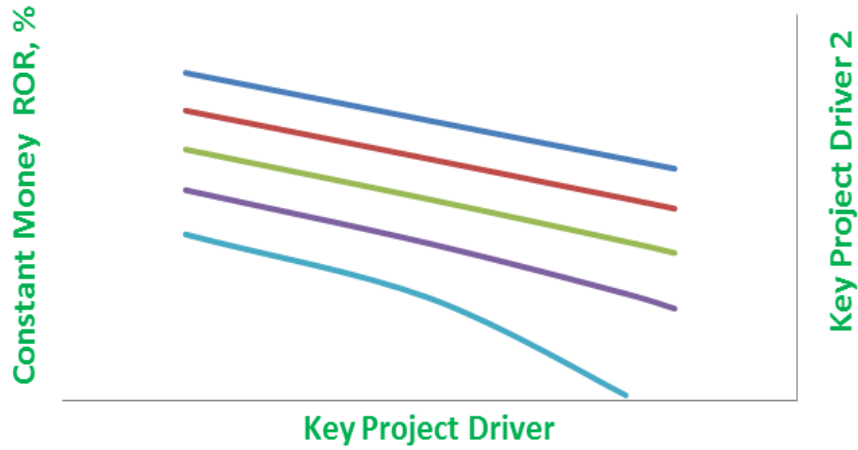
Commercial Evaluation and Negotiations

Securing commodity sales agreement was predicated on engineering value and profitability for the project. By robust quantitative characterization of all elements of project scope, key value drivers are determined from evaluation of multiple project scenarios; using estimates derived from ongoing BFD work; and benchmarked with similar Industry projects.

Screening of modelling results using key value drivers yields commercially viable options, and facilitates the derivation of negotiation strategy for agreeing a fair price regime for commodity sales; while assuring value of the multi-partner project.



UPSTREAM COMMERCIAL EVALUATION
CONSTANT MONEY ROR vs 2 KEY PROJECT DRIVERS



Upstream Commodity Sales Negotiations
Comparison of Proposed Sellers' (Top) & Buyer's (Middle and Bottom) Price Regimes vs Key Project Driver

